

Accélérer les futurs champions de la Tech For Good en Méditerranée

The EMERGING Mediterranean programme is back for its 3rd year with three major new features

The call for applications for high-impact Mediterranean start-ups will be open from April 11 to May 15, 2022

Marseille, April 11, 2022 – Supported by the French Development Agency and the Ministry for Europe and Foreign Affairs, <u>EMERGING Mediterranean</u> is a key tool for leveraging societal resilience and *Tech For Good* impact between the south and north shore of the Mediterranean and is hereby announcing the launch of the 3rd year of its programme. It is kicking off with a call for applications from April 11 to May 15, 2022 for start-ups from the south shore of the Mediterranean that are committed to positive innovation. EMERGING Mediterranean has three major new features this year: a sixth programme winner who will be awarded a prize for female entrepreneurship, an enhanced component of tailor-made mentoring for all 6 winners, and its highlight from the south shore – the Bootcamp of the two shores – which will be held for the first time at The Dot incubator in Tunis.

EMERGING Mediterranean, the unmissable programme for Tech for Good Leaders in the Mediterranean

In 2020, EMERGING Mediterranean started its acceleration programme for entrepreneurs on the south shore of the Mediterranean (Mauritania, Morocco, Algeria, Tunisia, Libya) who have strong social and environmental impacts and who work in e-health, agritech, mobility, edutech, the environment, social economy and financial inclusion and female entrepreneurship.

This programme combines networking and visibility with financial and educational support and offers entrepreneurs many benefits such as bespoke mentoring, help with fundraising, scaling-up readiness, acceleration of social and inclusive innovation, networking, sharing best practices, leadership awareness, etc.

"EMERGING Mediterranean was designed to identify, accelerate and nurture the advocacy of Mediterranean 'Tech For Good' start-ups. Its ambition is to create a community of high-impact digital talents and showcase a positive Mediterranean narrative. Since day one, it has become a key programme for regional stakeholders. This was clear in the 2021 edition of EMERGING Mediterranean as its call was highly successful with 305 applications, 31% of which were submitted by women – a 34% increase over 2020! This success shows how dynamic the region is with so many young people on the move who have a strong interest in the entrepreneurial ecosystem", explains Samir Abdelkrim, founder of EMERGING Mediterranean.

This third year of EMERGING Mediterranean is starting off with a call for applications from April 11 to May 15, 2022. Start-ups that want to participate can submit their applications by clicking on the following link: http://emergingmediterranean.co/candidater/

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The 30 most promising start-ups will then participate in the Bootcamp of the two shores, the highlight of the programme on the south bank, with three days of intensive coaching from expert mentors which, this year, is being held in Tunis from June 24 to 26, 2022. The 12 stars of the programme will be chosen: two per country, and two start-ups selected for the "Female Entrepreneurship" category which is new to the 2022 edition. In July, these 12 finalists will then pitch to a final jury who will select the winner from each country and the winner of the "Female Entrepreneurship" category.

The winners will be awarded a package which includes personalised technical support through individual mentoring sessions, which are being significantly ramped up this year, a visibility and media support boost, a place on the Social & Inclusive Business Camp programme, support to come visit Marseille to participate in the EMERGING Valley 2022 summit next November, a full pass for the summit, a 5000 euro seed fund grant, and they will also benefit from the continued advocacy for Tech For Good that EMERGING Mediterranean promotes with its ongoing "do-tank" strategy.

Since 2020, EMERGING Mediterranean has built a rich and dense network of country partners and ecosystem experts who are committed to impact, with the Mauritanian Youth Chamber of Commerce and the Hadina RimTIC incubator for Mauritania; the Technopark, LaStartupFactory and the P-Curiosity OCP LAB for Morocco; the Algerian Confederation of Citizen Employers (CAPC) and Tek2Hub for Algeria; Connect'Innov and TheDot for Tunisia; Expertise France for Libya and, last but not least, the Association of Francophone Universities.

EMERGING Mediterranean 2022: new features to help the programme blast off.

After three successful years, EMERGING Mediterranean is ramping things up with a number of new features in its 2022 edition.

The main new feature at the heart of EMERGING Mediterranean's DNA is the Female Entrepreneurship prize which aims to promote the role of Mediterranean women and female entrepreneurship in the Mediterranean. "This prize will be awarded to a male or female project leader who has shown a particularly strong commitment to Mediterranean women or female entrepreneurship in the Mediterranean. At the end of the Bootcamp of the two shores, we will choose 12 finalists then pick 6 winners: one for each country – Mauritania, Morocco, Algeria, Tunisia and Libya – and one Female Entrepreneurship prize winner. We can't wait!", explains Julie Lanckriet-Goerig, Director of Operations at EMERGING Mediterranean.

In addition, this year, the Bootcamp will be held at the Tunisian incubator "The Dot" in Tunis for the first time. "The Dot is a long-standing partner of EMERGING Mediterranean that sees itself as the nerve centre of the Tunisian tech ecosystem. It is an attractive, lively and rich space for entrepreneurs who want to transform their ecosystem and have a positive impact on their communities. We are delighted to be holding the Bootcamp of the two shores at The Dot as I am sure everyone will benefit from its highly stimulating energy", adds Julie Lanckriet-Goerig.

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Lastly, the winners' packages have also been enhanced. Start-ups will be provided with even better technical support, more mentoring, and one-to-one expert coaching to create genuine tailor-made support to help our future digital champions.

Why should you apply? Here are success stories and feedback from previous winners



Aminetou Sy, DAADDO VDP -Mauritanie ; Aida KANDIL, MyTindy - Maroc ; Mourad BENOSMAN, YSA MED TECH - Algérie ; Olfa KILANI, Kyto-Prod -Tunisie ; Ahmed ELFAITURI, Speetar - Libye



Mama DIAGANA, NEOTIC -Mauritanie ; Meryem FAGHRAOUI, NEOLLI – Maroc ; Amira IRMAL, Mehan Houra - Algérie ; Saoussen AYARI, Al Diagnosis -Tunisie ; Aladin ELSGIER, Dawrrat - Libye

"We are proud of the successes of our first 10 winners", introduces Samir Abdelkrim.

"One first concrete example is Aida KANDIL, the 2020 Moroccan winner, with her company MyTindy. She managed to increase the number of craftsmen she worked with from 10 to 250 in just one year. Then there is Aladin ELSGIER, founder of the Libyan start-up Dawrrat and 2021 winner for Libya. He recruited two new employees and trained over 500 students. He is currently in negotiations with investors and representatives from the public sector with a view to a public-private partnership. He has also managed to expand his services into Syria. In the same time frame, Olfa KILANI, with her company Kyto-Prod, has just finished her 2nd round of fundraising and is currently working on opening a French subsidiary. Kyto-Prod has also entered into a partnership with another SIBC start-up that will supply her with raw materials, and she had the honour of a visit from the French ambassador to Tunisia at her headquarters. Founder of NEOLLI, Meryem FAGHRAOUI, was contacted by business angels thanks to the visibility she gained during the programme, and is currently working on opening a subsidiary in France. And these are just a few of the many examples we have seen! The success stories from our 10 winners over the past two years show how relevant EMERGING Mediterranean has been for these start-ups' development and impact."

Here is some feedback from start-ups that have participated in EMERGING Mediterranean:

Meryem FAGHRAOUI, 2021 Moroccan winner, with NEOLLI: "EMERGING Mediterranean is an opportunity for discussion, new opportunities, networking and collaboration. Above all, it is a moment that reminds us how important it is to nurture collaboration between the two shores of the Mediterranean. It must be strengthened and maintained. Winning the programme

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answered certain questions and allayed doubts I had about other decisions. It feels good to get out of our start-up's operational framework, meet like-minded individuals and talk not just about our personal experiences, but also about what hurdles we have had to overcome and the different opportunities within our reach."

- Mama DIA GANA, 2021 Mauritanian winner, with NEOTIC: "When I joined, my start-up was still in the seed phase and the programme really helped me scale my business up. We have all come out the other side winners as we have been able to participate in moments of collective intelligence that have taught us a great deal."
- Aida KANDIL, 2020 Moroccan winner, with MY TINDY: "Winning this programme boosted my confidence by acknowledging all my efforts. It was very rewarding and provided a lot of opportunities for collaboration. For me, initiatives like EMERGING Mediterranean are an essential component of advancing the world of start-ups in the Mediterranean basin."
- Olfa KILANI, 2020 Tunisian winner, with KYTO-PROD: "The EMERGING Mediterranean programme allowed me to gain skills through training, networking, exchanges with professionals and gave me key encounters thanks to which we are now getting ready to open a subsidiary in France and other subsidiaries in the Mediterranean. We refined our vision, improved our abilities and gained confidence in order to conquer new prospects and markets."
- Mourad BENOSMAN, 2020 Algerian winner, with YSA MED TECH: "EMERGING Mediterranean is a comprehensive programme that got us to meet coaches and mentors who are all experts in their field, prepare high-level pitches and improve our vision and daily operations."

About EMERGING Mediterranean

Initiated by Samir ABDELKRIM (qualified personality for France, member of the "Assembly of 100"), EMERGING Mediterranean is a Summit of the Two Shores labelled initiative that is supported by the French Development Agency and the French Ministry for Europe and Foreign Affairs. The diplomatic meeting in June 2019 brought together the 5+5 countries from the north and south shores of the Mediterranean with the aim of identifying emerging civil society projects that strengthen multilateral Mediterranean partnerships. EMERGING Mediterranean was selected from 270 projects to make the Mediterranean the Sustainable Development Goals lab thanks to digital technology and to support entrepreneurs and their innovative solutions. On February 7 & 8, 2022, the Mediterranean Worlds Forum led on from the Summit of the Two Shores, again at the initiative of the French Presidency. EMERGING Mediterranean was once again invited there to hold its annual summit and renew the 2022 Partnership of the programme with the FDA.

For more information: www.emergingmediterranean.co

About EMERGING Valley:

Founded in 2017 by Samir Abdelkrim (author of Start-up Lions), EMERGING Valley is a unique and pioneering summit that brings together entrepreneurs, decision-makers and African and global digital experts in Aix-Marseille-Provence. Its geographical position means the territory is the perfect place to link Africa and Europe. EMERGING Valley wishes to promote emerging digital ecosystems in the Aix-Marseille-Provence territory. It helps build bridges between African start-ups and French, European and international innovation networks and is supported by the Department of the Bouches du Rhône, the Aix-Marseille-Provence Metropolis, the Euroméditerranée and the City of Marseille.

For more information: www.emergingvalley.co

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Press contacts: Quatrième Jour Agency

Cindy Mouchard: cmouchard@quatriemejour.fr; 00 337 82 92 00 16 Antoine Billon: abillon@quatriemejour.fr; 00 336 03 72 88 95

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